# Medium to Large Deals in Pipeline - Expansion: Total # Jobs
## Economic Development
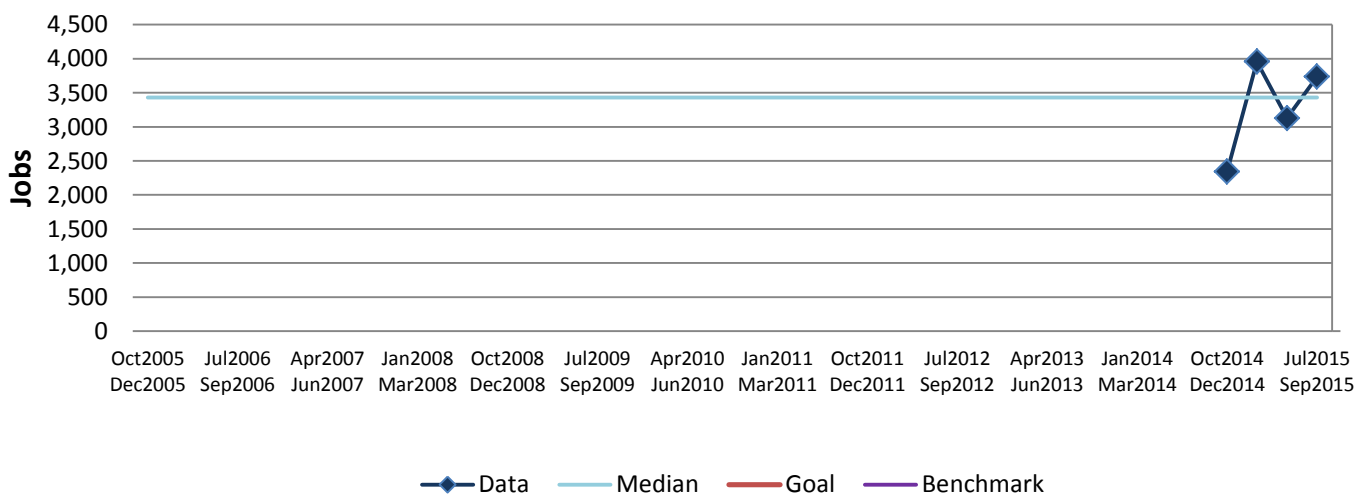
**LouieStat**

**KPI Owner:  Rebecca Fleischaker** | **Process:  Business Expansion**

| Baseline, Goal, & Benchmark | Source Summary | Continuous Improvement Summary |
|---|---|---|
| Baseline: TBD<br><br>Goal: TBD<br><br><br><br><br><br>Benchmark: TBD | Data Source: SalesForce<br><br><br>Goal Source: TBD<br><br><br><br>Benchmark Source: TBD | Plan-Do-Check-Act Step 1: Define the problem<br>Measurement Method: Sum of company reported data<br><br>Why Measure:  Jobs added by existing Louisville businesses improves local economy and aligns with Metro Goal #7<br>Next Improvement Step: Increase total number of jobs added by existing Louisville businesses |

### How Are We Doing?

| Oct2010-Sep2015<br>5 Year Goal | Oct2010-Sep2015<br>5 Year Average | | Jul2015-Sep2015 Goal | Jul2015-Sep2015<br>Actual | |
|---|---|---|---|---|---|
| **TBD** | **3,292** | | **TBD** | **3,737** | |
| Jobs | Jobs | | Jobs | Jobs | |



**Medium to Large Deals in Pipeline - Expansion: Total # Jobs**

Good

Legend: Data, Median, Goal, Benchmark

The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.